

VOLT PHARMA ASSOCIATES

Volt Pharma Associates (VPA) is unique in combining a global network of pharmaceutical industry experts with proven track records, and an established global leader in the provision of interim, project and workforce management services.

Volt Pharma Associates offers high level consultancy and project management, and a wide range of hands on interim support services to pharmaceutical companies, investors and academic institutes across the full range of disciplines involved in pharmaceutical R&D and commercialisation.

VPA is part of **Volt Information Sciences, Inc.**, a global provider of talent, technology and consulting services with offices across North & South America, Asia and Europe. Volt is a highly successful Six Sigma, Fortune 1000 listed company with annual revenues in excess of \$2 billion.

INTRODUCTION FOR POTENTIAL ASSOCIATES

Volt Pharma Associates marries Volt's global scale, client base, sales and marketing, and associate contract administration reach and expertise, with the insight, expertise, networks and influence of independent consultants in the sector. This combination offers Associates the opportunity to focus on what they are best at and deliver maximum value to clients in the pharmaceutical world.

Volt Pharma Associates places a strong emphasis on Quality Management. This extends into the process that governs engagement with new Associates. If at the conclusion of this process both parties agree that there is a good fit, a prospective Associate can then "progress" to accredited Associate status. Entering into an Associate agreement with Volt does not tie the Associate into an exclusive agreement, but is designed to fit with the Associate's existing work portfolio and preserve their independence.

ASSOCIATE PROFILE & BENEFITS

A Volt Pharma Associate will be financially compensated for their ability to bring new business to Volt Pharma Associates. They may also be offered lead roles as new business opportunities are created.

In addition to benefitting from early notification of consulting requirements from Volt Pharma Associates and the wider Volt organisation, an Associate is now part of a wider business with an opportunity to grow and develop without compromising their independence.

At various times Associates may need to take assignments with other providers but this does not mean that they cease to be a Volt Pharma Associate. Associates can still act as advocates, networking on behalf of Volt Pharma Associates and engaging in various business support activities.

We have a simple engagement process for prospective new associates.

Please contact Dave Elliott-Smith, VPA Managing Partner, and we will respond with information on what to do next.

We look forward to hearing from you.



Associate Competencies

An Associate needs particular competencies:

- Committed to delivering quality outputs
- Prepared for personal accountability for their performance
- Well-developed stakeholder management skills

Contact for further information

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